



**Progress  
Careers**



## CAREER OF THE MONTH...

# ESTATE AGENT

AVERAGE SALARY £22,000

This month, in honour of 'New Homes Week', we'll be unlocking the door to a future career as an Estate Agent. From a family's first home to a commercial development, Estate Agents play a vital role in real estate transactions. No brick will be left unturned as you'll be involved in all aspects of the sale, starting with gaining information about properties and taking photos to the handing over the keys. So, whether you love a snoop around different homes, have the gift of the gab when it comes to selling, or want to help someone find their dream home, this is the career for you!

### JOB DESCRIPTION

As an Estate Agent, you'll have the option to specialise in multiple areas; residential, commercial and agricultural. You'll be in contact with a number of people throughout the day, from clients or solicitors to other property professionals, negotiating sales and lettings for multiple properties. Your main role will focus on valuing, marketing and leading viewings on properties, with the aim of negotiating the best price for your client.

### QUALIFICATIONS

To become an Estate Agent, you'll require your English and Maths GCSEs. There is no additional requirement for entry, however you can continue your education to degree level for a relevant area of study which would boost your knowledge and skills once you enter the workforce.

Get your foot in the door by gaining some work experience to hone your skills and knowledge. Reach out to local estate agents in your area and see if you can shadow them for a day or week.



[twitter.com/CareersProgress](https://twitter.com/CareersProgress)



[instagram.com/careersprogress](https://www.instagram.com/careersprogress)



[linkedin.com/company/careers-progress](https://www.linkedin.com/company/careers-progress)

For more information visit  
**[progress-careers.co.uk](https://www.progress-careers.co.uk)**